Steel Europe

Overview

Steel Europe
Sales: 9,065

BU
Automotive
BU
Industry
BU
Precision Steel
BU
Heavy Plate
BU
Packaging Steel
BU
Electrical Steel

Products and services
Supplying high-quality steel products for innovative and demanding applications in a large number of powerful industries, especially the automotive industry. Customer-specific material solutions and services associated with the material steel round off our range of services:

- Hot strip
- Medium-wide strip
- Heavy plate
- Cold strip
- Coated products
- Electrical steel
- Tinplate

Key figures [€ mn]

<table>
<thead>
<tr>
<th></th>
<th>2017/18</th>
<th>2018/19</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>9,470</td>
<td>9,065</td>
</tr>
<tr>
<td>Adjusted EBITDA</td>
<td>1,110</td>
<td>475</td>
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<tr>
<td>Adjusted EBITDA/t</td>
<td>98</td>
<td>45</td>
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<tr>
<td>EBIT</td>
<td>471</td>
<td>-123</td>
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<td>Adjusted EBIT</td>
<td>687</td>
<td>31</td>
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<td>Adjusted EBIT (%)</td>
<td>7.3</td>
<td>0.3</td>
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<td>Ø Capital Employed</td>
<td>5,544</td>
<td>5,447</td>
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<tr>
<td>BCF</td>
<td>715</td>
<td>-72</td>
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<tr>
<td>Crude steel [kt]</td>
<td>11,839</td>
<td>11,286</td>
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<tr>
<td>Shipments [kt]</td>
<td>11,302</td>
<td>10,452</td>
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</tbody>
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Key strategic elements

- Developing and supplying solutions build on profound knowledge of customer needs
- Focused portfolio of innovative products for demanding applications
- Close proximity to customers and suppliers
- Digitalization
- Reduction of CO2-emissions / climate-neutral by 2050
- Financial target: Ø tkVA > 0 sustainable over the cycle

Shipments by region (fiscal year 2018/19)

Shipments by customer group (fiscal year 2018/19)

Competitors
- ArcelorMittal Europe
- Salzgitter Strip Steel
- Tata Steel Europe
- voestalpine Steel Division

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