ThyssenKrupp Technologies
Strategic Realignment – Leading-edge Technology – Value Driver

Analysts’ and Investors’ Meeting, London
May 18, 2005
ThyssenKrupp Technologies

- Strategic Realignment
- Leading-edge Technology
- Value Driver

ThyssenKrupp Technologies
ThyssenKrupp: Focused Industrial Group With Three Pillars

ThyssenKrupp

Group sales (consolidated): €38.2 bn
Workforce: 179,498

Steel
€13.2 bn
43,995

Automotive
€7.4 bn
43,762

Elevator
€3.6 bn
31,658

Technologies
€4.6 bn
25,229

Services
€11.5 bn
33,840

Steel

Capital Goods

Services

* Employees as on Sept 30, 2004; inter-segment sales unconsolidated

TKT – Analysts' and Investors' Meeting, London – May 18, 2005
Nucleus for Successful Segments and Concentration on Core Business

ThyssenKrupp Industries

ThyssenKrupp Technologies

Plant Technology

Marine Systems

Mechanical Engineering

Portfolio optimizations

ThyssenKrupp Automotive

ThyssenKrupp Elevator
Portfolio Changes in The Last Months

(-) Novoferm
(-) Polymer
(-) Henschel
(-) EnCoke Energietechnik
(-) Otto India
(-) G+L Foundry
(-) G+L Motion Control
(-) Sheffield Measurement

(-) Autobody Manufacturing Systems
(-) Elastomertechnik
(-) Stahlbau

(+ Inventa-Fischer
(+ HDW

Closing within the last weeks:
Future Divestments:

(-) Turbinenkomponenten
(-) TK Ingenieria y Sistemas
(-) MetalCutting
Strategic Objectives

- Sustainable value creation
- Market leadership with top-3 positions
- Strong international presence
- Focus on customers through decentralized company management
- Technology leadership and development of innovative products with high customer value
- Rapid expansion of service business
World Market Leadership with Top-3 Positions

**Plant Technology**
- Uhde
- Polysius
- Fördertechnik
  - TOP 1-3
  - TOP 1-2
  - TOP 1

**Marine Systems**
- Marine Systems
  - TOP 1

**Mechanical Engineering**
- Rothe Erde
- Berco
- Assembly Plant
- Industrietechnik
  - TOP 1
  - TOP 1
  - TOP 1
  - TOP 1-2
Strong International Presence

Employees outside Germany: 44%  
Sales outside Germany: 73%

144 locations worldwide:
- Germany: 50
- Europe: 26
- NAFTA: 23
- Africa: 4
- Asia/Pacific: 30

Note: FY 2003/04; locations as of March 2005, incl. branches and offices

ThyssenKrupp Technologies
### Technology Leadership and Development of Innovative Products

#### Almost 50% of all engineers at ThyssenKrupp work for Technologies

<table>
<thead>
<tr>
<th>Description</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total ThyssenKrupp segments excl. TKT</td>
<td>53%</td>
</tr>
<tr>
<td>ThyssenKrupp Technologies</td>
<td>47%</td>
</tr>
</tbody>
</table>

#### More than 90 patents and utility models registered each year

- ~ 93 new patents and utility models registered p.a.

Note: FY 2003/04
Positive Development of Order Intake and Sales

Order Intake (in € billion)

- 03/04: 5.4
- 04/05e: 6.5
- 05/06e: 8.3
- 06/07e: 6.8
- 07/08e: 6.9
- 08/09e: 7.2

Sales (in € billion)

- 03/04: 4.6
- 04/05e: 6.3
- 05/06e: 6.6
- 06/07e: 6.9
- 07/08e: 7.3
- 08/09e: 7.6

Note: Figures based on structure of the segment in February of FY 2004/05

ThyssenKrupp Technologies
Sales for 04/05 Secured Since February (After 5 Months) by Orders in Hand

- **Sales realized to February**
- **Sales cover from orders in hand (Feb. 28, 2005)**
- **Order intake**

**04/05**
- **Target**
  - Sales coverage = 97%
  - 61% (36% Dark, 25% Light)

**05/06e**
- **47%**
  - 26% (11% Dark, 15% Light)

**06/07e**
- **26%**
  - 5% (2% Dark, 3% Light)

**07/08e**
- **11%**

**08/09e**
- **5%**

ThyssenKrupp Technologies
ThyssenKrupp Technologies

- Strategic Realignment
- Leading-edge Technology
- Value Driver
Plant Technology

ThyssenKrupp Technologies
Sales: approx. €6 billion  Employees: 26,500

<table>
<thead>
<tr>
<th>Plant Technology</th>
<th>Marine Systems</th>
<th>Mechanical Engineering</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales: €2.3 billion</td>
<td>Sales: €2.2 billion</td>
<td>Sales: €1.5 billion</td>
</tr>
<tr>
<td>Employees: 7,000</td>
<td>Employees: 8,500</td>
<td>Employees: 11,000</td>
</tr>
</tbody>
</table>

- Uhde
- Polysius
- Fördertechnik
- Marine Systems

Transrapid

Note: Numbers based on target structure for the fiscal year 2005/06 as planned; rounded up
Plant Technology: Engineering Expertise in Large-Scale Plant Construction

Uhde: Builds chemical and industrial plants for fertilizers, electrolysis, gas technology, coking technology, organic intermediates, polymers, refineries, and pharmaceuticals

World market position: TOP 1-3

Polysius: Manufactures equipment and facilities for cement production (complete plants and individual components)

World market position: TOP 1-2

Fördertechnik: Plans and builds plants and systems for mining (open-pit technology/systems), processing, materials handling

World market position: TOP 1
Plant Technology: Worldwide Network of Engineering and R&D Centers

- Canada
- Mexico (240)
- USA
- Brazil
- Chile
- Argentina
- Europe (4,000)
- Saudi Arabia
- South Africa (190)
- Russia (230)
- India (1,100)
- China
- Thailand
- Singapore
- Australia

Figures in brackets = no. of employees at Sep. 30, 2005, rounded up
Other engineering and R&D centers <100 employees
Oil Activities at Plant Technology

Oil sand

Fördertechnik / Uhde

Oil shale

Polysius

Coal

Uhde

Oil / oil products

ThyssenKrupp Technologies
Plant Technology: Cooperation in Oil Sand Mining

Oil sand deposits in Canada

Mining activity and equipment by Plant Technology

Worldwide reserves:
approx. 650 bn barrels, thereof >80% in Canada (Alberta)

Mining costs:
Breakeven lies around US$19/barrel

Yield:
2 t of oil sand (approx. 1 m³) provide 1 barrel of oil
Plant Technology: Multi-Level Risk Management

- Order selection
- Offer controlling
- Systematic project/order controlling
- Risk provision in offer
- Board reporting (BU, TKT, TKAG)
- Project auditing

- Prepayments & claim management
- Assembly, planning liability insurance
- Hermes guarantee
- Letters of credit
- Hedging via currency derivatives

- Labor market instruments such as engineering in Russia and India (low cost and flexible)
- Operations: Expand services

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## Marine Systems

### ThyssenKrupp Technologies

- **Sales:** approx. €6 billion  
- **Employees:** 26,500

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sales (€ billion)</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Plant Technology</td>
<td>€2.3 billion</td>
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</tr>
<tr>
<td>Marine Systems</td>
<td>€2.2 billion</td>
<td>8,500</td>
</tr>
<tr>
<td>Mechanical Engineering</td>
<td>€1.5 billion</td>
<td>11,000</td>
</tr>
</tbody>
</table>

*Note: Numbers based on target structure for the fiscal year 2005/06 as planned; rounded up*
Marine Systems: Export Market Leader for Frigates, Corvettes and Submarines

- **Frigates, corvettes, submarines**
  - World market position TOP 1 in naval shipbuilding

- **Propulsion**
  - Powerful propulsion
  - Gas turbine
    - Acceleration to over 30 knots
    - “Crash Stop” (3 ship lengths)

- **MEKO®**
  - Successful design concept

- **Stealth**
  - Almost impossible to locate
  - For normal maritime traffic, additional reflectors are needed to allow other ships to recognize the frigates.

- **Fuel cells**
  - Long submerged time
  - Air-independent propulsion (fuel cell, diesel) allows submarines to remain submerged for 4 to 5 times longer

*ThyssenKrupp Technologies*
Marine Systems: Capabilities in Mega-Yacht Building

World’s biggest yacht “Octopus” (150 meters)

3D draft

Sophisticated design

Conversions here: “Pelorus”

Mega-yachts
Yachts over 100 meters

ThyssenKrupp Technologies
Mechanical Engineering

ThyssenKrupp Technologies
Sales: approx. €6 billion  Employees: 26,500

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</tr>
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- Uhde
- Polysius
- Fördertechnik
- Marine Systems

- Rothe Erde
- Berco
- Assembly Plant
- B+V Industrie

Transrapid

Note: Numbers based on target structure for the fiscal year 2005/06 as planned; rounded up
Mechanical Engineering: High-Tech Components (1)

Rothe Erde: Large-diameter bearings and rings, e.g. for
- Cranes/construction machinery
- Medical technology (CT)
- Offshore equipment
- Wind turbines

World market position: TOP 1

Berco: Crawlers for excavators and bulldozers

World market position: TOP 1

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Mechanical Engineering: High-Tech Components (2)

Assembly Plant: Assembly systems for engines and transmissions

World market position: TOP 1

B+V Industrie: Components for shipbuilding

World market position: TOP 1-2

ThyssenKrupp Technologies
Growth in Asia Pacific in Connection with Mechanical Engineering

Sales in Asia Pacific

<table>
<thead>
<tr>
<th>Year</th>
<th>Sales (€m)</th>
<th>Growth p.a.</th>
</tr>
</thead>
<tbody>
<tr>
<td>00/01</td>
<td>€365 m</td>
<td>+24% p.a.</td>
</tr>
<tr>
<td>03/04</td>
<td>€688 m</td>
<td>+60% p.a.</td>
</tr>
<tr>
<td>thereof China</td>
<td>€287 m</td>
<td></td>
</tr>
</tbody>
</table>

Involvement in Asia Pacific (example: Rothe Erde)

Rothe Erde, Japan
(Nippon, Roballo Co., Ltd.)
since 1968
~ 100 employees

Rothe Erde, China:
(JV: Xuzhou Rothe Erde
Slewing Bearing Co., Ltd.)
since 2002
~ 900 employees

Rothe Erde’s market share in Asia

- 2001: RE 27%
- 2004: RE 50%

Note: Sales with customers in the region; sales growth p.a. = CAGR

ThyssenKrupp Technologies
ThyssenKrupp Technologies

- Strategic Realignment
- Leading-edge Technology
- Value Driver
Target Structure: Concentration on High-Profit Business Units

ThyssenKrupp Technologies
Sales: approx. €6 billion  Employees: 26,500

Plant Technology
Sales: €2.3 billion  Employees: 7,000

Marine Systems
Sales: €2.2 billion  Employees: 8,500

Mechanical Engineering
Sales: €1.5 billion  Employees: 11,000

Transrapid

Note: Numbers based on target structure for the fiscal year 2005/06 as planned; rounded up
Growth in Core Business

- Portfolio optimization
- Reallocations within the Group
- Core business
- Average growth in core business: +8% p.a.

Target: €6 - €7 billion
### Sustainable Value Enhancement as Value Driver

<table>
<thead>
<tr>
<th>TKT financial goals</th>
<th>Achievement in 2003/04</th>
<th>Target 2004/05</th>
<th>Sum over five years</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1. Create positive EVA</strong></td>
<td>A significant €89 million improvement resulted in positive EVA (€21 million).</td>
<td>EVA ~€100 m (Δ EVA ~€80 m)</td>
<td>EVA € 1,200 m</td>
</tr>
<tr>
<td><strong>2. Generate a high free cash flow to finance the Group and fund pensions and dividends</strong></td>
<td>At €316 million TKT generated the second-highest free cash flow in the Group.</td>
<td>FCF ~€400 m</td>
<td>FCF 1,700 m</td>
</tr>
<tr>
<td><strong>3. Significant increase in prepayments to reduce the net financial debt of the ThyssenKrupp Group</strong></td>
<td>With a net financial credit of €1.1 billion (at Sep. 30, 2004), TKT contributed to reducing the Group’s debt.</td>
<td>NFC ~€2.0 bn</td>
<td>NFC €2.5 bn*</td>
</tr>
</tbody>
</table>

Note 1: 2003/04 figures as reported on Dec 1, 2004
Note 2: Total = Sum of the fiscal years 2004/05 to 2008/09 planned; rounded up
* planned as of September 30, 2009
Conclusion

- **Value Driver for the Group**
  ThyssenKrupp Technologies adds sustainable value to the ThyssenKrupp Group in terms of EVA, in terms of Free Cash Flow, and in terms of Net Financial Funds.

- **Dominant Market Positions through Leading-edge Technology**
  Through innovative and patented technologies the segment has achieved competitive advantages, which have created dominant market positions worldwide.

- **Clearly Focused Segment**
  Through strong portfolio optimizations within the last months ThyssenKrupp Technologies now is a clearly focused segment.
ThyssenKrupp Technologies

Leading-edge Technology
Appendix
Mission Statement

ThyssenKrupp Technologies is a manufacturer of high-tech plant and machinery.

On the basis of world-leading market positions and innovative system and engineering capabilities, the segment supplies systems, facilities, specialized machinery and components together with associated services.
Executive Board of ThyssenKrupp Technologies

ThyssenKrupp Technologies AG

<table>
<thead>
<tr>
<th>Dr. Berlien</th>
<th>Dr. Atzpodien</th>
<th>Dr. Borgschulte</th>
<th>Prof. Igelbüscher</th>
<th>Dr. Sadtler</th>
<th>Breker</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chairman</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Business units

- MetalCutting
- Mechanical Engineering
- Marine Systems
- Plant Technology
- Transrapid

Corporate departments

- Public Relations
- Legal/Patents
- Corp. Dev.
- IT
- Personnel Service
- Executive Development
- Controlling
- Accounting
- Purchasing
- Inv./TK best
# Key Figures

<table>
<thead>
<tr>
<th></th>
<th>2000/01*</th>
<th>2001/02*</th>
<th>2002/03*</th>
<th>2003/04</th>
<th>Q1 2004/05</th>
<th>Q2 2004/05</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Order intake (€m)</strong></td>
<td>5,705</td>
<td>5,304</td>
<td>4,984</td>
<td>5,418</td>
<td>1,662</td>
<td>1,898</td>
</tr>
<tr>
<td><strong>Sales (€m)</strong></td>
<td>5,733</td>
<td>5,806</td>
<td>5,382</td>
<td>4,636</td>
<td>1,264</td>
<td>1,528</td>
</tr>
<tr>
<td><strong>EBITDA (€m)</strong></td>
<td>371</td>
<td>267</td>
<td>159</td>
<td>152</td>
<td>61</td>
<td>53</td>
</tr>
<tr>
<td><strong>EBIT (€m)</strong></td>
<td>195</td>
<td>97</td>
<td>(5)</td>
<td>37</td>
<td>32</td>
<td>15</td>
</tr>
<tr>
<td><strong>EBT (€m)</strong></td>
<td>203</td>
<td>112</td>
<td>42</td>
<td>67</td>
<td>45</td>
<td>27</td>
</tr>
<tr>
<td><strong>ROCE (%)</strong></td>
<td>14.2</td>
<td>11.7</td>
<td>4.2</td>
<td>13.0**</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td><strong>Free cash flow (€m)</strong></td>
<td>332</td>
<td>75</td>
<td>531</td>
<td>316**</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td><strong>Employees</strong></td>
<td>32,249</td>
<td>32,781</td>
<td>29,871</td>
<td>25,229</td>
<td>25,360</td>
<td>31,632</td>
</tr>
</tbody>
</table>

*not adjusted for discontinued operations

**as reported on Dec 1, 2004
Sales and Employees by Region

Sales 2003/04 by region

- Germany: 27%
- Asia: 20%
- South America: 2%
- North America: 15%
- Rest of World: 10%
- Europe (excl. Germany): 26%

Employees (Sep. 30, 2004) by region

- Germany: 56%
- Asia: 9%
- South America: 2%
- North America: 8%
- Europe (excl. Germany): 24%
- Rest of World: 1%
Market Volumes, Market Shares and Main Peers

**ThyssenKrupp Technologies**

**Plant Technology**
- Market volume p.a. ~ €10 billion
- **Fertilizer Plants**: 30%
  - Snamprogetti (I), Toyo Engineering (J)
- **Petrochemical Plants**: 25%
  - Tecnimont (I), Zimmer (D)
- **Cement Plants**: 30%
  - FLS (DK)

**Marine Systems**
- Market volume p.a. ~ €6 billion*
- **Submarines**: 70%
  - DCN (F)
- **Surface vessels**: 65%
  - DCN (F), Navantia, formerly Izar (E), BAE (UK), Fincantieri (I), Vosper (UK)
- **Mega-yachts**: 35%
  - Lürssen (D)

**Mechanical Engineering**
- Market volume p.a. ~ €4 billion
- **Bearings and rings**: 50%
  - RKS (F), Forgital (I, F)
- **Undercarriages**: 25%
  - Passini (I), Japanese/Koreans
- **Assembly plant**: 35%
  - LSW (D), Comau (I)
- **Ship components**: 40%
  - Kemel (J), Brown Broth. (UK)

Note: main products; percentage figure = market share of ThyssenKrupp Technologies; regular text = main competitors
* only accessible market: “Marine”; to be added: mega-yachts and repair business
Plant Technology: Product Portfolio and Application Areas

- **Fertilizers**
  - Foodstuffs

- **Electrolysis**
  - Plastics

- **Gas technology**
  - Energy

- **Organic chemistry/polymer**
  - Household goods

- **Polyester**
  - Textiles

- **Refinery technology**
  - Mobility

- **Pharmaceuticals**
  - Health

- **Cement**
  - Construction

- **Minerals**
  - Gold, copper, nickel

- **Mining and handling**
  - Coal, ore

- **Coking plant technology**
  - Steel

*ThyssenKrupp Technologies*
<table>
<thead>
<tr>
<th>Marine Systems: Product Portfolio</th>
<th>Frigates/corvettes</th>
<th>Submarines</th>
<th>Mega-yachts</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corvettes (steel &amp; carbon fiber-reinforced plastics)</td>
<td><img src="image1.png" alt="Image" /></td>
<td><img src="image2.png" alt="Image" /></td>
<td><img src="image3.png" alt="Image" /></td>
</tr>
<tr>
<td>Patrol boats (OPVs)</td>
<td><img src="image4.png" alt="Image" /></td>
<td><img src="image5.png" alt="Image" /></td>
<td><img src="image6.png" alt="Image" /></td>
</tr>
<tr>
<td>Naval support ships</td>
<td><img src="image7.png" alt="Image" /></td>
<td><img src="image8.png" alt="Image" /></td>
<td><img src="image9.png" alt="Image" /></td>
</tr>
<tr>
<td>Special ships</td>
<td><img src="image10.png" alt="Image" /></td>
<td></td>
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</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Repairs</td>
</tr>
</tbody>
</table>

*ThyssenKrupp Technologies*
Mechanical Engineering: Product Portfolio and End-products (Examples)

Large-diameter antifriction bearings and rings

Track chains, idlers, sprockets, sprocket rims, rollers, undercarriage systems

Assembly systems for engines, transmissions and axles/steerings as well as test systems

Sterntube seals, stabilizers, sterntube bushes, steering gear, bearings, separators

ThyssenKrupp Technologies
Development of Innovative Products

ThyssenKrupp Technologies

**Plant Technology**
- ENVINOX®:
  - Reduction in greenhouse gases
  - Through almost complete elimination of harmful nitrogen oxides + laughing gas

**Marine Systems**
- Air-independent propulsion systems:
  - Fuel cells
  - Closed cycle diesel system

**Mechanical Engineering**
- Turbulo Mechanical Phase Breaker (TMPB):
  - Environmentally friendly, residue-free separator
Innovations (1): EnviNOx® Process

- **Reduction in greenhouse gases** through almost complete elimination of harmful nitrogen oxides (NOx) and laughing gas (N2O)

- **Protected by patents and trademarks**

- **First large-scale implementation completed** in Linz, Austria (2003)
  - > 90% reduction in NOx (since Nov. 04 >98%)
  - > 98% reduction in N2O
  - Reduction in N2O in the first year of operation: approx. 2400 t N2O = 750,000 t CO2

- The operator won the Austrian “save the climate” award for the largest action by an individual company in Austria.

- Inclusion in the BAT (Best Available Technique) reference document of the EU Commission for integrated environmental protection.
Innovations (2): Air-independent Propulsion Systems

- Increase in time submerged by a factor of 4 to 5, i.e. from a few days to several weeks
- Differentiation from competitors
- Significant market potential through focus on re-fitting of existing submarine fleets around the world

Air-independent propulsion systems for non-nuclear submarines

Fuel cells

Closed-cycle diesel system (on-land test facility)
Innovations (3): New De-oiler

- New International Maritime Organization (IMO) regulation for new ships from January 01, 2005
  Bilge water de-oilers < 15 ppm residual oil content

- B+V Industrietechnik solution:
  Turbulo Mechanical Phase Breaker (TMPB)
  Bilge water de-oiler < 1 ppm residual oil content

- Significant contribution to environmental protection in shipping

- High demand exceeding all expectations

- Often also re-fitting of existing container ships by shipping companies
## Acquisition of Inventa Fischer in 2004

### Overview

<table>
<thead>
<tr>
<th>Overview</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>€130 m</td>
</tr>
<tr>
<td>Workforce</td>
<td>160</td>
</tr>
<tr>
<td>Locations</td>
<td></td>
</tr>
<tr>
<td>• Domat/Ems, Switzerland</td>
<td></td>
</tr>
<tr>
<td>• Berlin, Germany</td>
<td></td>
</tr>
<tr>
<td>• Shanghai, P.R. China</td>
<td></td>
</tr>
<tr>
<td>Main fields of operation</td>
<td></td>
</tr>
<tr>
<td>• Polyester (PET, PBT, PEN, PTT) for textile, bottle and film grades</td>
<td></td>
</tr>
<tr>
<td>• Polyamide (PA) for textile applications and engineering plastics</td>
<td></td>
</tr>
<tr>
<td>Plants built</td>
<td>over 400 plants worldwide</td>
</tr>
<tr>
<td>Market position</td>
<td></td>
</tr>
<tr>
<td>• market leader for</td>
<td></td>
</tr>
<tr>
<td>• PET polycondensation plants</td>
<td></td>
</tr>
<tr>
<td>• PA polymerization plants</td>
<td></td>
</tr>
</tbody>
</table>

### Strategic Fit

- Expanding the range of processes in the fields of polymers
  - Polyester
  - Polyamide
- International experienced plant contractor
- Strong innovation potential through own research and development facilities and 25% of employees in R&D

ThyssenKrupp Technologies
# Acquisition of Howaldtswerke-Deutsche Werft (HDW) in 2005

## Overview

<table>
<thead>
<tr>
<th>Sales</th>
<th>€1.4 billion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Workforce</td>
<td>6,600</td>
</tr>
</tbody>
</table>

### Companies/locations
- HDW, GmbH (Kiel, Germany)
- Kockums AB, (Malmö and Karlskrona, Sweden)
- Hellenic Shipyards Co. (Skaramanga, Greece)
- HDW-Nobiskrug GmbH (Rendsburg, Germany)
- HDW Fuel Cell Systems (Kiel, Germany)

### Main fields of operation
- Naval ships
- Yacht building
- Merchant ships
- Repair

## Strategic Fit

- Securing the long-lasting cooperation between the shipyards (B+V, Nordseewerke and HDW) within a legal entity instead of by a consortium
- Strengthening the financial position through high potential of synergies and cash pooling
- Creating a strong German marine shipyard as a starting position for an expected process of European consolidation
Strong Position in The Middle East

Sales in the Middle East and Egypt

<table>
<thead>
<tr>
<th>Year</th>
<th>Sales (€m)</th>
<th>Growth Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>00/01</td>
<td>254</td>
<td>+26% p.a.</td>
</tr>
<tr>
<td>03/04</td>
<td>513</td>
<td>+10% p.a.</td>
</tr>
<tr>
<td>08/09e</td>
<td>&gt; 800</td>
<td></td>
</tr>
</tbody>
</table>

Note: sales to customers in the region; sales growth p.a. = CAGR

Plant Technology orders

Large-scale plants (examples)

*already completed orders*
- PVC plant, Qatar
- Cement plant, Egypt

*orders currently under construction*
- Cement plant, Saudi Arabia
- Fertilizer plant, Saudi Arabia

ThyssenKrupp Technologies
Increase in Service Sales (in € million)

- Establish and expand contracting by operations center
- Expand revamping/plant optimization activities
- Establish and expand spare parts maintenance and training center business
- Comprehensive lifecycle support (longer-term maintenance and service agreements)
- After-sales service (maintenance and repairs)
- Material packages for foreign customers
- Increase after-market:
  - Spare parts
  - Conversion, repair
- Intensify consulting and training

Technologies service sales

<table>
<thead>
<tr>
<th>Year</th>
<th>Sales (€ million)</th>
</tr>
</thead>
<tbody>
<tr>
<td>03/04</td>
<td>€981 m</td>
</tr>
<tr>
<td>08/09e</td>
<td>&gt;€1,800 m</td>
</tr>
</tbody>
</table>

Note: sales growth p.a. = CAGR
Disclaimer

In this presentation all figures related to the income statement refer to continuing operations unless otherwise stated.

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